

Appendix C - Pricing Index

OnData, Inc.

DIR-CPO-4440

CATEGORY / SUBCATEGORY	BRAND	PRODUCT DESCRIPTION	MSRP	DIR Customer Discount % off MSRP	DIR Education Customer Discount % off MSRP
SOFTWARE TOOLS - SERVER	Docker	Enterprise Edition Advanced Business Critical, Annual License Per Node, Minimum 5 Nodes	\$ 3,500.00	9.68%	13.00%
SOFTWARE TOOLS - SERVER	Docker	Enterprise Edition Advanced Business Day, Annual License Per Node, Minimum 5 Nodes	\$ 2,000.00	9.68%	13.00%
SOFTWARE TOOLS - SERVER	Docker	Enterprise Edition Standard Business Critical, Annual License Per Node, Minimum 5 Nodes	\$ 3,000.00	9.68%	13.00%
SOFTWARE TOOLS - SERVER	Docker	Enterprise Edition Standard Business Day, Annual License Per Node, Minimum 5 Nodes	\$ 1,500.00	9.68%	13.00%
SOFTWARE TOOLS - SERVER	Docker	Enterprise Edition Basic Business Critical, Annual License Per Node, Minimum 5 Nodes	\$ 1,050.00	5.00%	13.00%
SOFTWARE TOOLS - SERVER	Docker	Enterprise Edition Basic Business Day, Annual License Per Node, Minimum 5 Nodes	\$ 525.00	5.00%	13.00%
Cloud Products - Education SKUs Only	Docker	Cloud, including operating system level virtualization, also know as "containerization."	\$ 3,000.00	13.00%	13.00%
SOFTWARE TOOLS - SERVER	Twistlock	Enterprise 10-49 Hosts, Annual License per Host, Minimum 10 Hosts	\$ 1,500.00	5.00%	5.00%
SOFTWARE TOOLS - SERVER	Twistlock	Enterprise 50-99 Hosts, Annual License per Host, Minimum 50 Hosts	\$ 1,250.00	5.00%	5.00%
SOFTWARE TOOLS - SERVER	Twistlock	Enterprise 100-249 Hosts, Annual License per Host, Minimum 100 Hosts	\$ 1,000.00	5.00%	5.00%
SOFTWARE TOOLS - SERVER	Twistlock	Enterprise 250+ Hosts, Annual License per Host, Minimum 250 Hosts	\$ 900.00	5.00%	5.00%
SOFTWARE TOOLS - SERVER	AutoDev Studio	Enterprise Edition Business Critical, Annual License Per User, Minimum 5 Users	\$ 3,000.00	15.00%	15.00%

SOFTWARE TOOLS - SERVER	AutoDev Studio	Enterprise Edition Business Day, Annual License Per User, Minimum 5 Users	\$ 1,500.00	15.00%	15.00%
SOFTWARE TOOLS - SAAS	AutoDev Studio	SaaS Edition, Annual License Per User	\$ 1,500.00	15.00%	15.00%
SERVICE CATEGORY	BRAND	SERVICE DESCRIPTION	MSRP	DIR Customer Discount % off MSRP	DIR Education Customer Discount % off MSRP
Installation	OnData	Installation and configuration of Docker Enterprise Edition	\$ 29,950.00	20.00%	20.00%
Installation	OnData	Installation and configuration of Twistlock Enterprise Edition	\$ 29,950.00	20.00%	20.00%
Installation	OnData	Installation and configuration of AutoDev Studio Enterprise Edition	\$ 24,950.00	20.00%	20.00%
Training	OnData	2-Day Training of Docker Enterprise Edition	\$ 14,950.00	20.00%	20.00%
Training	OnData	2-Day Training of Twistlock Enterprise Edition	\$ 14,950.00	20.00%	20.00%
Training	OnData	2-Day Training of AutoDev Studio Enterprise Edition	\$ 12,950.00	20.00%	20.00%